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MEMORANDUM FOR: Director of Central Intelligence

THR OUGH

: Deputy Director for Intelligence

SUBJECT

: National Intelligence Survey Program

-- Assessment and Plans

- 1. A year ago, I was given responsibility for management of the National Intelligence Survey program. I have formed some opinions concerning the program and its future, and I have initiated a number of changes in the product. In view of the nature of some of the thoughts I want to express to you on the subject, this informal memorandum seems appropriate.
- 2. The NIS program publishes the oldest national intelligence product, and the NIS Committee is the oldest of the USIB committees. From the beginning the NIS story has been one of overly ambitious goals and limited or shrinking resources. The original goal was up-to-date, worldwide, detailed coverage, encyclopedic in scope, that would satisfy all interagency requirements for basic intelligence. The program has never come close to achieving its original goals.
- 3. Early emphasis in the NIS was on intelligence related to the needs of the 1940's when the conduct of military operations and of military government in many areas were major national activities. In the mid-1960's heavy requirements were added to meet an instant national passion for counterinsurgency. The content was largely descriptive, but, gradually, more sophisticated political, economic, and sociological data and analysis crept into NIS publications.
- 4. Throughout its history the NIS program has been under critical scrutiny, and despite the weight of its original philosophical and organizational rationale, there has been change. The trends have been toward more realistic identification of goals and the matching of goals to resources. Universal coverage was rejected in favor of concentration on priority areas. Time cycles for updating were lengthened. The General Survey became the centerpiece of the

Army, DOS, DIA, ONI and USAF review(s) completed.

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program, reducing the emphasis on detail, and the publication of several detailed sections was discontinued. The tendencies inherent in those changes have yet to run their full course.

- 5. The NIS has often been at cross-purposes with itself, seeking to be both an encyclopedic data base and a useful orientation reference for high-level planners and policymakers. Discerning a proper audience and capturing it has always posed a dilemma for the managers of the NIS program. On the one hand, there has never been, nor is there likely to be, sufficient resources allocated to create and to maintain the kind of worldwide, on-shelf, up-to-date data base essential to operational planning, as was originally conceived. On the other hand, the high-level, generalist reader finds the NIS too burdensomely detailed for his purposes. The General Survey has emerged as a compromise.
- 6. But I find that the General Survey lacks internal integrity. And it has never solved its identity crisis. The quality of research, analysis, and writing within a given volume varies widely. There is unnecessary overlap and lack of balance among its various chapters. For years, the volume has been written to an elaborate and detailed formula, set down in the Standard Instructions, and it has become increasingly and excessively wooden and dull.
- 7. Except for the uneven quality of the inputs, most of the above-listed shortcomings can be corrected by aggressive and emlightened editing. Historically, NIS editors have been instructed to lay very light hands on contributions. They were conditioned to be processors. The NIS editors now are under a different set of instructions; they are charged with being editors in the broad, irascible and honorable manner of the art.
- 8. A series of changes in the General Survey have been initiated. My intent is to reshape the book gradually so that the volumes emerging during FY 72 will be markedly different from their predecessors. The General Survey will aim directly and consciously at readers seeking broad, basic information and analysis, and general orientation and reference. The General Survey of Algeria, published in June 1971, was the first to begin incorporating the changes. The volume on is a further refinement and a better

book. General Surveys published since have continued the pattern.

The changes in the General Survey include:

- a. An annotated Table of Contents to help the reference reader.
- b. Heretofore, the introduction was a compilation of sentences culled from various chapters and strung together. It is now replaced by a short, independent essay on the major trends or dynamics that characterize the country. My intent is that the introduction open the book with style and class.
- c. Chapter 2, written by DIA and stressing military geography, is moved to the rear of the volume where it does not interrupt the story line. In its place, Geography Division of OBGI contributes a short, culturally riented geographic lead into the Sociological, Political, and Economic chapters.
- d. Photographs and graphics are being subjected to a new and rigorous review for substantive usefulness and reproduction quality. Data of primary interest for reference or planning purposes are presented in tabular form to the extent possible.
- e. Subject matter of primary interest to military readers is now brought together in a final chapter called Military Factors.
- f. Two parts of the program deal with cultural and sociological topics. The Land and People Chapter of the General Survey (30 per year) is written in OCI. A Social Characteristics detailed section (10-12 per year) is written by a contract group in the Department of Commerce. The two overlap to an undesirable degree. During the third quarter of FY 72, the separate Social Characteristics publication will be phased out and the contract group in Commerce will begin producing sociological chapters for the General Survey. Production will be coordinated with OCI to take advantage of the best available talent in each.

- propose to begin producing the General Survey in a bound-by-chapter format. (Annex A shows the chapter breakdown.)
 This format will have several advantages. It permits the updating of given chapters -- Economic or Government and Politics, for example -- without having to revise and reprint the entire General Survey volume. It permits selective and more efficient dissemination and filing practices. And it avoids publication of overly bulky and unwieldy single volumes.
- h. At changeover to the bound-by-chapter format, a new first chapter, called the Country Profile, will be initiated. This short study will be designed especially for the high level reader seeking a quick orientation and comprehension. (Annex B is a mock-up of the Country Profile.)
- 9. Thus far, I have discussed the NIS task from the point of view of consolidating a disparate program and of improving its utility and quality. To cope with current and anticipated pressures on budget and manpower in the intelligence community, I also propose a number of changes that will reduce the research, reproduction, and manpower costs of the NIS program. The proposed changes are based on the assumption that the development and maintenance of a strong, high quality and broadly useful national basic intelligence program, based entirely on the General Survey, would serve the government well and would be within the resources of the intelligence community. Such a program would provide a coordinated, basic reference source, and a general orientation and country familiarization publication. It would also maintain the essential foundation and structure to meet any future requirement for an expanded national basic intelligence research and production effort.
 - 10. To accomplish the above, I recommend:
 - a. that the detailed supplements on the Armed Forces of Communist China and the USSR be discontinued at the end of FY 72 and that carefully selected and essential subject matter contained in them be integrated into the Military Affairs chapter of the General Survey.

b. that the remaining detailed sections be dropped from the NIS program at the end of FY 72. Some of them are of very limited use; and a number are being produced at the rate of only one or two per year. Serious thought must be given to identification of especially and widely useful data in the detailed sections that could be integrated into the General Survey in less detailed form. (Annex C lists and appraises briefly the detailed sections scheduled for FY 72.)

11. To assist me in rethinking and reshaping the NIS program, I have organized an NIS Policy Advisory Panel of the following senior intelligence line officers

The enlightened commentary and suggestions from members of the panel have helped me in evaluating the strengths and weaknesses of the program, in identifying its proper audience, and in planning what I believe to be a feasible and broadly useful program for the feture. However, the observations and proposals contained in this memorandum are my own and have not been formally reviewed or endorsed by the Panel. Neither has the memorandum been reviewed by the NIS Committee. I seek first to find if this assessment and plan of action is in accordance with your sense of the situation.

// John Kerry/King //

Director
Basic and Geographic Intelligence
and
Chairman, NIS Committee

Attachments:

Annex A: Proposed new Format for the General Survey

Annex B: Mock-up of a Country Profile

Annex C: NIS Detailed Sections Scheduled for FY 72

Distribution:

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PROPOSED NEW FORMAT FOR THE GENERAL SURVEY SURVEY CHAPTERS PRODUCERS SUPPLE PUBLIC intry Profile OCI/ONE d perspective which n the following as pertinent-OBGI in history, raphy, people, nment and politics, omy, defense. >OCI/GENSUS nology, hary Map Fac haracteristics (clas DD/P ent and Politics Fac (uncl he Economy 051 (on selected countries) (strategic mobility) rt. and Telecom. inces (For U.S.S.R. and)

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ANNEX C

NIS DETAILED SECTIONS SCHEDULED FOR FY 72

Section	No. sched FY72		Comments
Oceanography		·	These Sections have had relatively few users in the past because of their highly specialized character and detailed treatment of the topic. Planned additions of a more general interest (economic resources and pollution) to enhance their general usefulness has been limited by the lack of data.
•			
Coasts & Landing Beaches	0	•	Landing beach data being gradually supplanted by DIA's Automated Installation Intelligence File.
*	-		
Topography	3		With minor exceptions, world coverage has now been achieved for this relatively durable topic, and the published sections should retain their validity indefinitely.
Weather & Climate	5		World coverage now essentially achieved for this durable topic. The statistical data are derived from computer inputs, and the analyst needing a full range of climatic statistics can call on the data bank.
Meteorological Organizations	0		Low user rating.

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Section	No. sched FY72	Comments
Railroads Highways Inland Waterways	1 1 0	Individually, the studies are of value when available, but the severe cutback in scheduled production and the reduction of coverage to East European countries only, so limits transportation coverage in the NIS as to make retention of the detailed sections questionable.
Merchant Marine	4	Although strongly defended by the producer (Navy), it is felt that the material can be satisfactorily covered in the General Survey.
Civil Air	1	Much of the data contained in the sections is already available from open sources, and the topic can be adequately covered in the General Survey. 25X1
Telecommunications	12	Subject lends itself to summary coverage in the General Survey.
Social Characteristics	6	Because of duplication of content with that in the General

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Survey, the study should be dropped as a separate unit, but the staff in Census should be retained to share General Survey production responsibility with OCI.

Social Characteristics

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Section	No. sched FY72	Comments
Health & Sanitation	12	Topic does not have sufficiently wide usage to warrant continuing in view of marked curtailment of other detailed sections.
Electric Power	9	Data narrow in scope, and relatively low in user ranking. Selected tabular material from these units might be included in the General Survey.
Urban Areas Ports & Naval Facilities	28 (city studies) 45 (port plans)	DIA will need to continue to update the information contained in these studies in order to keep their automated intelligence data file current but this can be done as a departmental task rather than as part of the NIS Program. The OBGI review and processing of the studies in an effort to enhance their completeness and accuracy has been inordinately costly in manpower.
Armed Forces		Separate sections on the armed forces are presently being produced only for the USSR and China. User ratings for these sections are high, and there appears to be a broad requirement for the level of detail they provide. However, the feasibility of substituting these separate sections for the armed forces contributions to the General Survey on the USSR and China should be explored. This would avoid duplication and satisfy the needs of users requiring more detail than that provided by the General

Survey.

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Section	No. sched FY72	Comments
Manufacturing & Construction		Although the section presents evaluated data not available elsewhere in an integrated study, its viability is reduced by being the only study on a particular phase of the economy currently being produced as part of the NIS Program. Accordingly, there is a serious question of the validity of retaining our contract with Commerce for the production of a study of such limited scope. 25X1